World Class Security
Phoenix Group

A Regional Company with World Class Security Solutions
Phoenix – A security success story

“The effectiveness of the security in Manzanillo by Phoenix has been 100%. MIT has the most professional and effective security of any port in Latin America”.

Keynote speaker, US Customs Conference, Costa Rica
Phoenix – A security success story

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2,500+ Ship Security Plans evaluated & approved/rejected

PFSAs/PFSPs for Rio Haina and AES Dominican Republic
Phoenix – A security success story

Training of USCG Officers of the “International Port Security Assessment Command”

Academic Advisory Board member of and Lecturer at NATO’s Maritime Security Centre of Excellence (Turkey)

Lectures at Harvard University, Johns Hopkins University, US Merchant Marine Academy, DHS Centers of Excellence, ASIS International, Pentagon, DIA, ODNI/Naval Intelligence, UK Border Force, and NATO.
Phoenix – A security success story

Contractor to the Office of the US Secretary of Defense for maritime security-related issues and projects in Latin America.

Training of DIA Intelligence Officers /Analysts in “Narcotics Smuggling via Commercial Cargo and Vessels”. DoD/DIA Sole Source Contractor.
Phoenix – A security success story

Member of a five-person Subject Matter Expert team to develop the new (2015) Facility Security Officer Course Instructor Manual and Guidelines (ISPS/MTSA) for US Maritime Administration/USMMA/US Coast Guard
Phoenix – A security success story

“Phoenix’ highly professional security management, K-9, and intelligence operations have saved DHL a considerable amount of money in potential fines/penalties by government agencies and significantly strengthened security awareness throughout the DHL Aviation network.”

-Steve Getzler, DHL General Manager
Associations & Publications

- ASIS International; Assoc. of Former Intelligence Officers


Respect Earned on the Front Lines

20+ Years of Success in Maritime Security

- 600+ stowaways captured, 100s more deterred
- 10,000+ kilos of heroin/cocaine seized
- 2 Pirate assaults repelled in armed combat
- Dozen Pirate boarding attempts deterred
- 2 terrorist attacks mitigated
History

- Operations Support Services (OSS) was founded in Florida in 1988, providing risk analysis, security surveys, and training in Latin America.

- OSS was established in Costa Rica in 1990 and designed and manned the terminal/vessel security program for Dole Fresh Fruit Intl. and pioneered the anti-piracy MST program (for Crowley Liner Services).

- Grupo de Seguridad de las Américas (GSA) was founded in Panama in 1993 and initially provided vessel security and K-9 services. Same year K-9 Training Academy (PK9) established in Costa Rica.

- GSA-USA was created in 1995. GSA designed, implemented, and managed the security program at Manzanillo International Terminal (MIT) in Panama.

- DHL Aero Expreso, at the Tocumem Intl. Airport (Hub for Latin America), contracted Phoenix to develop security program. Serves as model security program for DHL LA.

- Phoenix Group, created in 1998, assumes all GSA’s clients and functions. Serves as Headquarters for all operations.
Clients

- APL - American President Lines
- CMA - CGM
- CCT Terminal (Evergreen/Unigreen)
- Crowley Liner Services
- China Shipping
- Del Monte Fresh Produce
- DHL Aero Expreso
- Dole Fresh Fruit Intl.
- Hamburg Sud
- Hapag Lloyd
- HMM
- Inchcape - ISS
- Maersk Lines
- Manzanillo Intl. Terminal – PN (SSA)
- MOL
- Neptune Line
- NYK Line
- Panama Ports Company (Hutchinson Port Holdings)
- P & O Nedlloyd
- Rand Corporation
- Seaboard Marine Line
- Seatrade
- Star Reefers
- Tuxpan Port Terminal – MX
- Wallenius Wilhelmsen Logistics
- US Government, Government of the Republic of Panama, Government of the Dominican Republic
Summary of Services

- Security Consulting
- Security Management
- Security Surveys / Risk Analysis
- Maritime Security Teams (MST)
- Training (Maritime Security & Personal Protection)
- Intelligence Operations / Investigations
- Terminal Security Operations
- K-9 Operations
- Vessel Operations
- Airport Operations
Terminal Security Operations

- Terminal Access Control.
- Gate, perimeter, tower, mobile & roving patrols.
- Officers – screened and highly trained.
- Exceed ISPS Code requirements.
- Uniformed and equipped.
- Deployment of security launches.
- Integration and management of high technology security systems.
K-9 Operations

- Use of K-9 Teams (Patrol/Narcotics/Explosives).
- Inspections of:
  - Tractors (Cabin, etc.)
  - Empty containers (Gate/Patio)
  - Exterior of FCL
  - CFS or stuffing operations
  - Random or for cause checks of lockers, offices, equipment, storage, etc.
  - Ship chandlers, crew baggage, visitors, stevedores
Vessel Operations

- Focuses: Anti-narcotics smuggling, terrorism, stowaway prevention, piracy, cargo security, and total access control.
- Maintain documents for C-TPAT / IMO compliance.
- Gangway access control.
- Deck / Waterside coverage.
- Supervisor deployed.
- Post-Arrival and Pre-Departure Inspections.
Security Officer Training

- 2 weeks in duration
- All general and specialized topics for facility/port security and ship security, including PBIB 18.2 / 13.3 elements
- Personal defense, use of ASP/PR-24 batons and gas, vehicle and personnel access control, responding to a security break, HAZMAT, CPR/First aid, Firefighting
- Written and practical exercise tests
“Incentive Program” – Bonuses based on Performance

Officer of the Month & Cash Bonus for Superior Performance
“Incentive Program” – Annual Family Party
Social Assistance – Giving back to the Community

Canastas de Año Nuevo
Fiestas de la “Diá de Los Tres Reyes”

Orfanatos, Casas de Ancianos, Pueblos Aislado
Fiestas de la “Diá de Los Tres Reyes”

Empleados participar y disfrutar
# Phoenix Group Panamá

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# Phoenix Group Costa Rica

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Phoenix Group USA

Corporation: Pathfinder Consulting USA, LLC. (USA Agent for Phoenix Group)

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